

8 Hours - Sales Management Plan

Stage 1		
Research	Extract	Promote
<p>LO1 - Interests new products, innovations, health, particular interest</p> <p>GO1 - Needs Research company websites, Companies news releases, Companies product design, Companies Marketing designs, Companies promotional adverts, New medical discoveries, New medical studies</p> <p>KO1 - Location Press release, News, Website, Contact pages and any other forms where where contact information exists</p> <p>XO1 - Accomplish Create research database</p>	<p>LO2 - Interests Connections, Articulations, Information how they make it, How it works, How they WIN</p> <p>GO2 - Needs Information about the making or the way to prototype, strategic plans to market ideas, places to market ideas, telephone no, email addresses, website address</p> <p>KO2 - Location Google, Facebook, Twitter, LinkedIn, Pinterest, Digg and any other social media websites, and any other social websites</p> <p>XO2 - Accomplish Individual company profile</p>	<p>LO3 - Interests Most exciting, Ground breaking, Eye catching, Innovative, Game changing, Market mover</p> <p>GO3 - Needs Only public information related to design, innovative way of thinking, online learning, green designs, green products, blogs, or information sites, news release websites, press releases. The promotion of plans should be clear to the location due to copyright law USE : Facebook, Twitter, LinkedIn and other sites to find and harvest people which need services and WIN</p> <p>XO3 - Accomplish Win 2-3 a day over 3h interval</p>

Stage 2		
Research code	Marketing code	WIN code
LO1+GO1+ KO1+XO1	$\{[(LO1+LO2)+(KO2+GO2)]n+GO3\}$	$(LO1+LO2+LO3) * (GO1+GO2+GO3) * (KO1+KO2) = \text{aquisition}$

